Businesses need technology investments in the data centre to drive impactful outcomes: faster IT services, nimble response times, and flexible solutions that balance the desire for greater agility, automation, and efficiency

Enterprise Applications are today the pulse, the heartbeat and the very essence of your business. They are the investment; you have to reap from them to stay ahead of your competition by staying current on your progress roadmap.

You need a clear Vision, a defined Value and achieve this at high Velocity so that if you give us an opportunity, Together Everyone (you and your customers and your vendors) can Achieve More out of your SAP® Enterprise Applications investment. That is the simple Mantra of V3iT® TEAMS™.

The first step of this is to give us opportunity to do V3iT® TEAMS™ QUESTURE (our way of seeking answers to a short questionnaire about your business, your enterprise applications and your systems landscape). This could be short telephonic conversation or an online questionnaire or an online webinar the way you would prefer it. This gets us prepared to get a glimpse of your enterprise resources.

The next step of this is to give us opportunity to do V3iT® TEAMS™ DISCAVENTURE. This is where a V3iT® TEAMS™ visits you onsite to meet with all your key personnel and minutely introspect your applications with a view to allow us to present our assessment in form of a roadmap of your complete business landscape and enable us enter into a pricing and contract with well-defined SLA (service level agreements) having defined responsibilities and measurable KPI (key performance indicators) which will mature to PPI (process performance indicators) to move into the V3iT® TEAMS™ cloud.

Both QUESTURE and DISCAVENTURE are free of cost to you without any obligation from your end whatsoever.

The third and the final step is the V3iT® TEAMS™ FEATURE, which is when we carefully articulate the move using world class specialists for covering the P2V or V2P or hybrid transfer for your enterprise applications and the related equipment as applicable to begin the first step to reducing your total cost of ownership (TCO) of your enterprise application maintenance on premise. We start with a POC (proof-of-

concept) at no-cost or obligation to you after signing a no-obligation zero-dollar contract. Once you are completely satisfied the same extrapolates to a continuum of your non-production system(s) and thereafter at a scheduled time and in a specified order your production system(s) or you may just decide to stop at non-production systems and leave your production system(s) on premise, should you prefer.

Cloud computing is an innovative technology platform that has the potential to transform how IT services are delivered and managed. Offering the promise of computing as a utility, Cloud computing is a fresh approach that offers significant cost savings, diminished IT complexity, and increased flexibility in managing IT and responding to market changes. Unlike many technologies, cloud computing has evolved in response to customer needs and builds on established trends for driving the cost out of the delivery of services while increasing the speed and agility with which services are deployed.

Long Term Benefits of V3iT

Efficiency and cost control: In the modern world, organizations need to provide consistent, reliable access to internal applications, external websites, and customer portals. In a traditional computing environment, this creates the need to build and maintain redundant systems, which can be expensive and difficult to manage. In cloud computing, this function is moved to the cloud, where service providers can leverage economies of scale to provide a highly reliable platform with greater cost and management efficiency. For most organizations, the most appealing feature of cloud computing is the flexible capacity it offers. Access to large amounts of scalable computing power gives organizations the freedom to adjust capacity up and down with the natural cycles of business and pay for these as per their need. Resources can be added, turned off, or reassigned whenever necessary. The cloud eliminates the need for 'over-provisioning' and the unnecessary hardware, software, maintenance, and electricity costs it incurs.

Better Business Support:

The advantages of cloud computing are especially clear when looked at from a business perspective. By reducing the time and effort required to launch new applications, cloud computing helps IT become more responsive to the pace and dynamic nature of business. For IT, deploying a new business application is a major undertaking. Without sufficient time to assemble the necessary resources (human and financial), IT becomes a bottleneck to projects that could benefit the business. Applications supported by the cloud don't require the deployment of a large infrastructure at the customer's location, which dramatically reduces the upfront commitment of resources. New applications can be approved and deployed more quickly, making it easier to satisfy the needs of business managers throughout the organization.

Lower cost of entry:

There are a number of attributes of cloud computing that help to reduce the cost to enter new markets: Since infrastructure is rented, not purchased, the cost is controlled, and the capital investment can be almost nil. In addition to the lower costs of purchasing compute cycles and storage 'as per use,' the massive scale of cloud providers helps to minimize cost, helping to further reduce the cost of entry.} Applications are developed more by assembly than programming. This rapid application development is the norm, helping to reduce the time to market, potentially giving organizations deploying applications in a cloud environment a head start against the competition.

Stronger IT focus:

Cloud computing creates an opportunity for IT departments to change their focus from deploying and supporting applications to managing the services that those applications provide. By transferring the responsibility for monitoring and maintenance activities to a third party, the IT department can focus more on high-value activities that align with and support the business goals of the enterprise. Instead of being primarily reactive and operations-focused, the chief information officer (CIO) can function more as a technology strategist, working with business units to understand their business needs and advising them on how

FIXED COST NO SURPRISES

This has been our philosophy all through out. We never charge you a dime extra for a service we promise, we have an optimized cost structure spelt out and that stays constant as long as you stay within a given % of error of margin of planned growth.

We start our service with a small questionnaire that is online on our website. You fill in that within less than 5 minutes or so and we give you a comprehensive quote. We have done it so many times, that it is now down to a science, not an art anymore. We want you to get used to the new norm. Some of our philosophies include:

⬛ Once a customer, a customer forever

⬛ No wonder, that we have been fortunate to be of service to fortune 500 companies that we started with over 10 years back still retain us as trusted partners

⬛ We can resell SAP software, so you want to deploy another software, we can deploy it and be a one-shop-stop (in addition we do resell other software as well).

⬛ We can also blend in all of the solution as a OPEX solution, saves you on ex-pending CAPEX at any point-in-time, all as one single monthly instalment.

Immaculate planning and vendor selection is the key to success

A successful cloud implementation will ride on matching the company's needs with the service provider's capabilities. There is no one-size-fits-all implementation strategy; the installation will be unique to each individual business. Before choosing a service provider, an organization must consider how long the service provider has been in business, review available financials to assess health and viability, and carefully examine the provider's record of service offerings. Cloud computing will be the driving force behind the next wave of technology innovation. However, it's also a sound business strategy that enables organizations to adopt better financial management practices and creates a more sustainable, cost-efficient model for supporting IT services. While valid concerns exist, they can be managed with proper planning. Detailed planning can help determine when and how an organization should move its IT infrastructure to the cloud. Careful evaluation of vendors can help an organization select a service provider whose solution is enterprise ready in key areas such as security, availability, and control.

Conclusion:

With its convenient, on-demand model for network access to a shared pool of configurable computing resources, cloud computing is rapidly emerging as a viable alternative to traditional approaches. Costs are being significantly reduced, along with personnel time spent on computing issues. Storage availability increases, high automation eliminates worries about keeping applications up to date, and flexibility and mobility are heightened, allowing organizations to access information anytime, anywhere. Cloud computing can be rapidly provisioned and released with minimal management effort or service provider interaction. Ultimately, with its offering of scalable, real-time, internet-based information technology services and resources, the cloud can satisfy the computing needs of a universe of users, without the users incurring the costs of maintaining the underlying infrastructure.